



CHIEF EXECUTIVE OFFICER'S REPORT - 2017

It gives me great pleasure to present my Chief Executive Officer's Report for Western Suburbs League Club (Campbelltown) Ltd for the year ending 31 October 2017.

In 2017 twenty eight sporting groups were financially assisted by the Leagues Club. For members who are interested in joining any particular sporting group I urge you to contact Reception for further details. Promoting ourselves as 'the Home of Sport' in the Macarthur Region, the Club provided in the ClubGrants reporting year \$3,011,631 (2016: \$1,794,685) to support sport and worthy local non profit organisations.

Financially the Tennis Club is struggling to compete with the Leagues Club just up the road. However, we continue to provide 14 courts to the local community. Whilst we have a strong preference to relocate the courts, we remain committed to continue with our ongoing support. I would also like to thank the Tennis Sub Committee for their efforts; specifically Craig Barrett, Col Rose, Michael Jackson and Brian Morris.

As our golfing members could testify, the course at Lakeside Golf Club Camden is undergoing significant upgrades. Currently 6 new greens are now playable, with a further two greens currently under construction. To golfing members, we apologise for the disruption, however, upon completion the quality of the course shall be exceptional.

On what used to be the El Caballo Blanco Horse Riding Ranch, a new short nine hole golf course plus driving range is being developed by Greg Norman Golf Course Design. This facility will be more for social and time poor golfers. We are very excited to be in the process of delivering this unique offering to golfers of all skill level. The only compulsory component will be that you must have fun! Unfortunately though, this course shall not be playable until 2020 at the earliest.

The popularity of the Country Club Gledswood Hills continues to increase and we continue to look at Club upgrades. Over the last year we have undertaken works of building new Back of House facilities. This includes building a new cellar that is more than capable of accommodating current demand. We have also built new office facilities (the old ones to be demolished this year). Further, we have recently built a new dispense bar. Also, at the end of 2017, we commenced building an extension out the front of the ground floor at the Country Club. By June, we hope to have completed this project. Once open it shall be a significant extension to club facilities by providing 30% additional floor space. It's mainly a courtyard facility capturing our lovely view. Finally, yes, there will be a facility for the kids.

The Club is currently working with consultants on master planning the Club's properties. However, until such plans are lodged and hopefully approved, the concepts are simply just that. Having said that, concepts of over 55's, a Retirement Village, a Hotel and residential units are all being considered.

The Club's operating profit was \$6,804,492 (2016: \$6,502,814). The Bank debt has been reduced to \$3,820,000 (2016: \$5,520,000) and pleasingly, the Clubs net assets increased to \$91,329,027 (2016: \$84,524,535).

I have received tremendous support and guidance from the Chairman Mr Warren Thomson and the Board of Directors and for that I am extremely grateful. I must say that this year again has been a busy one for the Directors with Board Meetings, all are also involved with Finance, Risk and Compliance Committee Meetings, Property and Development Committee, Membership Committee Meetings as well as Sports Management and the Golf Advisory Committee and Sekisui (residential developer) Meetings. I sincerely thank you for your guidance and support. ,

Also to the staff, specifically our key personnel of Karen, Daniel, Leanne, Brent, Graham, Kim, Wade, Shannon, Dallas, Adam, Dean, Dick, Luke, Mel and Ron. I would also welcome and thank Simon McNamara for joining our crew in September. Simon is the Group Food & Beverage Manager and we look forward to his further contributions next year and beyond. I thank you all for your passion and commitment, which is very much acknowledged and appreciated. I rely on all of you heavily and acknowledge that each and every one of these Managers goes well beyond their duties. To all our staff I say an enormous thank you as I genuinely believe our customer service is second to none in Macarthur. Further, to particularly Tommy and Michael who are the principal operators of the Bambu Restaurant and Tom who is our Chinese Restaurant operator at the Tennis Club, we thank you both and your crew for your efforts in providing excellent food and service to our members.

Thanks are also extended to our Sports Ambassador Tony Norton, Sports Liaison Officers/Voting Members of Anne Fairhall, Colin Rose, Jan Hincks, Tony Norton and Les Welbourn for arbitrating on the Monthly Sports Council Awards and to Anne Fairhall, Julie Foster and Tony Norton who are members of the Sports Management Committee. Again, many thanks to all the above and to our Sports Council members.

Also, I would like to acknowledge the contributions of recent appointee's being Stephen Auld who was appointed to our Finance, Risk and Compliance Committee in 2017, Julie Foster who was appointed to the Sports Management Committee as well as Greg Copeland to our Property and Development Committee.

Without doubt the ongoing success is attributed to the sound direction set by the Board of Directors, the dedication of staff and the support shown by some 70,970 Club going members. With everybody's continued support the Club is in a good position for 2018.

Tony Mathew

Tony Mathew B. Bus
Chief Executive Officer

